



2022 COLORADO STATE AUCTIONEER CHAMPIONSHIP CONTEST ENTRY FORM

Contest is Saturday, February 5, 2022

NAME _____

COMPANY NAME _____

ADDRESS _____

CITY / STATE / ZIP _____

Would you like CAA to write a news release promoting your participation in this year's Champion Auctioneer Contest?

Yes _____ No _____ *Please use the space below to provide a 50-75 word biography for use in the news release promotion.*

Rules for participation in the Colorado Auctioneers Association State Auctioneer Championship Contest:

- Each contestant should dress appropriately for a professional presentation.
- Contestants shall be current, active (paid) members of *Colorado Auctioneers Association* at the time of the entry deadline.
- Contestants must pay the \$100.00 entry fee by 3:00 PM on Saturday of the convention.
- Contestants must provide three (3) items that should sell for \$50 or more each by 3:00 p.m. on the day of the sale.
- Each of the three items provided by the contestant **MUST** have the contestant's business card or name firmly attached to the item, and if he/she wishes to specify the order of selling those items, each should be clearly indicated as #1, #2 or #3.
- Past CAA Champions are not eligible to compete in future CAA Competitions.
- Competing order will be determined prior to the event by drawing conducted by the Contest Chairperson during the Mandatory Contestant Roll Call and Orientation Meeting.
- All contestants **MUST** attend the Contestant Roll Call and Orientation Meeting at 5:30 PM, Saturday. Roll Call will be taken at the start of the meeting promptly at 5:30 PM. In the event a contestant is not present during the initial roll call, his / her name will be called 2 additional times at 10-minute intervals. In the event a contestant is not present when his/her name is called the third and final time, he / she will be disqualified from the contest, without return of entry fee.
- The *Colorado State Auctioneer Championship* Contest will be held in the designated ballroom at the convention site. The sound systems will be preset and will not be adjusted during the contest. All contestants will have the opportunity to test the sound system prior to the start of the competition.
- There will be at least three judges. The judges may be either auctioneers or members of the community.
- Contestants shall be introduced in both the Preliminaries and Finals. If the contestant is not present when called to the podium, he or she will be disqualified.
- Each contestant sells three items consecutively in both the Preliminaries and in the Finals. In the Preliminaries, each contestant will sell items he/she provides for the contest. In the Finals, each contestant will sell items provided by the CAA with a value equal to other contestants' items.
- On the scorecard used for the bid-calling segments, the total possible points in each category will be as follows:
Presentation—20 points; Chant/Voice— 45 points; Effective Auctioneering—35 points
- On the scorecard used for the Interview segment, the total possible points in each for the categories will be:
Presentation—25 points; Response—50 points; Ambassador—25 points
- If there are 4 or fewer judges, all scores will be tallied. If there are 5 or more judges, the lowest score for each contestant shall be eliminated. If there are 6 or more judges the highest score will also be eliminated, after which all remaining scores shall be averaged to determine each contestant's final score.
- Final scores are determined by combining the interview score with the bid-calling final score. The interview score will count for 40 percent and the bid-calling score will count for 60 percent of the total.
- If a tie score occurs in the Preliminaries, the contestant with the highest score in the Chant/Voice category will be selected.
- The scores from the Preliminaries determine who enters the finals. Contestants with the top five scores will enter the Finals.
- Finalists will be announced after the conclusion and the scoring of the Preliminary Competition. Each Finalist will be asked to report to an isolated room for instruction on the interview portion of the competition.
- During the Interview Portion of the contest, Finalists shall be isolated in a room until it is his/her turn to be interviewed. Cell phones / cell phone usage is **NOT** allowed by Finalist while in isolation. The Interview Portion is the only part of the contest with the isolation restriction.
- The interview portion of the contest is conducted only for the Finalists.
- Contestants will not be asked to chant during the interviews.
- The scores from the Preliminaries will be used as the tie-breaker in the finals.
- The following prizes will be awarded: Champion—\$300 Cash Prize, Belt buckle, name on the Chuck Cumberlin Traveling Trophy and plaque. In addition, the Champion will be reimbursed up to \$1000 if he / she represents Colorado at the NAA International Auctioneer Championship (IAC) contest in July 2022.
First Runner Up— \$200 Cash Prize and Reserve Champion Trophy / Plaque; Second Runner Up - \$100 Cash Prize
- Contestants will not be given the exact order of finish. Scorecards will be available following the competition and can be picked up from the Contest Chairperson.